### Memorandum



## Finance and Technology Department

Date: May 2, 2014

To: Mayor and Councilmembers

From: Ken Jones, Finance and Technology Director

Subject: Quarterly Financial Report – Quarter Ended March 31, 2014

Attached is the Quarterly Financial Report for the third quarter of Fiscal Year 2013-14, (the quarter ending March 31, 2014). We have included a quick-reference Table of Contents on Page 1, which, in the electronic version, will allow you to quickly navigate to areas of interest by clicking on titles or page numbers. The small Tempe logo on every page will return you to the Table of Contents. (The electronic version of this report is included in your May 2<sup>nd</sup> Friday Information Packet and can also be found on the Budget Office's Internet page within the Finance and Technology Department).

Please let me know if you have questions about the information contained in this report.



# **Quarterly Financial Performance Report**

Through 3rd Quarter FY 2013-14 (July-March 2014)

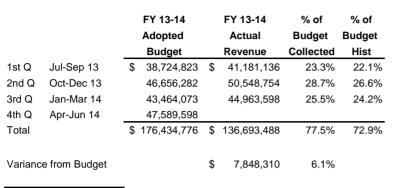
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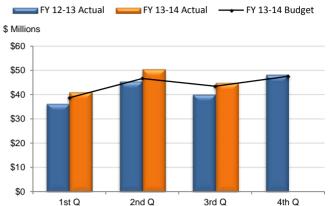
### **Performance Ratings Key**

**Positive** = A positive variance, or a negative variance of less than 2%, which shows the category is performing close to historical trends.

Watch = A negative variance between 2-5%, compared to historical trends
 Negative = A negative variance of greater than 5%, compared to historical trends.

# General Fund Revenue Quarterly Analysis

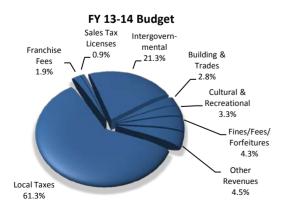


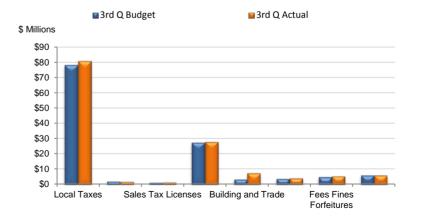


**Positive** 

Through the third quarter of FY 2013-14, General Fund revenue is 77.5% of budget, compared with a historical percentage of 72.9%. In terms of budget-to-actual variance, total collections are in line with the anticipated revenue target for the third quarter. A negative variance in Franchise Fees is offset by on target or positive variances in all of the other revenue categories. The scope of budget-to-actual variance for each category can be seen in the table and graph at the bottom-right corner of this page. Quarterly collection detail by category can be found on pages 2 through 6 of this report.

#### **General Fund Revenue by Category** Cumulative Revenue through 3Q 2013-2014 FY 13-14 % of % of Annual **Annual Budget** Actual **Budget Revenue Categories Budget Budget** Target Revenue Target Local Taxes \$ 108,074,811 61.3% Local Taxes 78,443,818 80,944,292 103% 95% Franchise Fees Franchise Fees 3,273,736 1.9% 2,192,398 2,073,144 105% Sales Tax Licenses 0.9% Sales Tax Licenses 1,607,578 1,664,632 1,534,168 101% Intergovernmental 37,406,500 21.2% Intergovernmental 27,819,827 28,192,180 218% **Building & Trades** 4,911,527 2.8% **Building & Trades** 3,508,672 7,657,146 Cultural & Recreational Cultural & Recreational 109% 5,748,630 3.3% 3,916,020 4,280,050 111% Fines/Fees/Forfeitures Fines/Fees/Forfeitures 5,652,081 7,455,390 4.2% 5,111,365 99% Other Revenues Other Revenues 7,899,550 4.5% 6,318,912 6,287,017 106% Total \$ 176,434,776 \$ 128,845,178 \$ 136,693,488

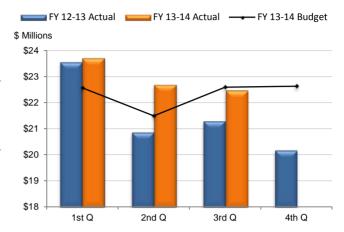






### Sales Tax

		FY 13-14 Adopted Budget		FY 13-14 Actual Revenue		% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 13	\$	22,566,834	\$	23,722,049	26.6%	25.3%
2nd Q	Oct-Dec 13		21,488,752		22,708,582	25.4%	24.1%
3rd Q	Jan-Mar 14		22,594,659		22,482,579	25.2%	25.3%
4th Q	Apr-Jun 14		22,631,384				
Total	·	\$	89,281,629	\$	68,913,209	77.2%	74.7%
Variance from Budget				\$	2,262,965	3.4%	

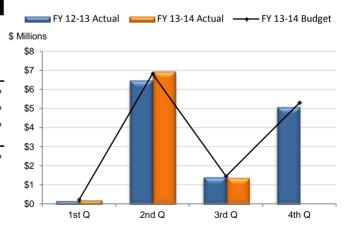


### **Positive**

City Sales Taxes are generated by a 2.0% levy on sales transactions in the city (only 1.8% on food for home consumption and construction contracting). Of the total 2.0% rate, 1.4% is deposited in the General Fund, 0.5% is dedicated for Transit purposes, and the remaining 0.1% is deposited in the Performing Arts Fund. The amount deposited in the General Fund is depicted in the table and graph above. This revenue source contributes 50.0% of the General Fund budget in FY 2013-14 making it the City's largest revenue source. Through the third quarter of FY 2013-14, Sales Tax collections are 77.2% of budget, which is above the historical average of 74.7%. In terms of budget-to-actual variance, collections are 3.4% above the budgeted value.

# Property Tax

		FY 13-14 Adopted		FY 13-14 Actual	% of Budget	% of Budget	
		Budget		Revenue	Collected	Hist	
1st Q	Jul-Sep 13	\$ 208,155	\$	246,862	1.8%	1.5%	
2nd Q	Oct-Dec 13	6,825,766		6,942,022	50.4%	49.5%	
3rd Q	Jan-Mar 14	1,449,422		1,409,104	10.2%	10.5%	
4th Q	Apr-Jun 14	5,295,335					
Total		\$ 13,778,678	\$	8,597,988	62.4%	61.5%	
Variand	e from Budget		\$	114,646	1.4%		



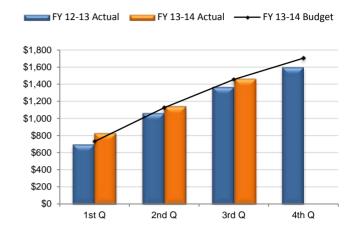
### **Positive**

Property Tax revenue in the General Fund is generated by a \$0.92 charge per \$100 of the primary assessed valuation of real and personal property. In FY 2013-14, Property Taxes contribute 7.7% of budgeted General Fund revenue. Through the third quarter of FY 2013-14, Property Tax collections are 62.4% of budget, which is in line with the historical average of 61.5%.

# S TON

### **Bed Tax**

		FY 13-14 Adopted Budget		FY 13-14 Actual Revenue		% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 13	\$	729,910	\$	828,775	16.5%	14.6%
2nd Q	Oct-Dec 13		1,125,367		1,141,490	22.8%	22.4%
3rd Q	Jan-Mar 14		1,454,954		1,462,829	29.2%	29.0%
4th Q	Apr-Jun 14		1,704,274				
Total		\$	5,014,504	\$	3,433,095	68.5%	66.0%
Variand	e from Budget			\$	122,864	3.7%	



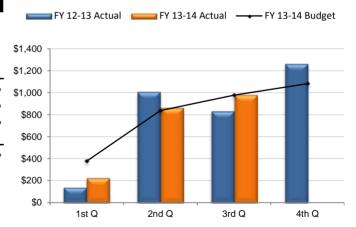
#### **Positive**

The Transient Lodging Tax, or Bed Tax is a 5% levy on hotel and motel sales that contributes approximately 2.8% of budgeted General Fund revenue in FY 2013-14. Bed Tax collections through the third quarter of FY 2013-14 are 68.5% of budget, approximately 2.5% above the historical average. In terms of budget-to-actual variance, collections are 3.7% above the budgeted value. This category is expected to perform well this fiscal year due the opening of the new Marriott Residence Inn.

# S T

### Franchise Fees

		FY 13-14		FY 13-14	% of	% of	
		Adopted	Actual		Budget	Budget	
		Budget	lget Revenue		Collected	Hist	
1st Q	Jul-Sep 13	\$ 378,192	\$	227,486	6.9%	11.6%	
2nd Q	Oct-Dec 13	836,822		863,785	26.4%	25.6%	
3rd Q	Jan-Mar 14	977,384		981,873	30.0%	29.9%	
4th Q	Apr-Jun 14	1,081,338					
Total		\$ 3,273,736	\$	2,073,144	63.3%	67.1%	
Variand	e from Budget		\$	(119,254)	-5.4%		



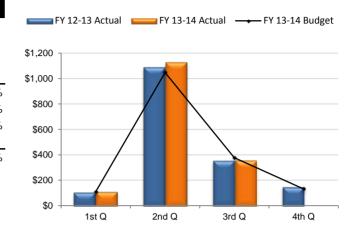
### **Negative**

Franchise Fee revenues are collected based on specific agreements with service providers in the city, including Arizona Public Service (2% of revenue), Cox Communications (5% of gross revenue), Southwest Gas (2% of gross revenue), and a number of telecommunications service providers. These fees contribute 1.8% of annual General Fund revenue. Franchise Fee payments are 63.3% of the budgeted amount through the third quarter of FY 2013-14, compared to 67.1% historically. In terms of budget-to-actual variance, collections are 5.4%, or \$119,254 below the budgeted value. This variance is due to underperformance in Telecommunications Franchise Fee collections. Since the first three quarters normally represent 67.1% of the annual total, this variation represents less than 4.0% of the forecast for the year. This category will be under enhanced scrutiny until it is brought into "Positive" monitoring status.



### **Sales Tax Licenses**

		FY 13-14 Adopted Budget		FY 13-14 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 13	\$ 109,483	\$	116,373	7.0%	6.6%
2nd Q	Oct-Dec 13	1,048,264		1,130,498	67.9%	63.0%
3rd Q	Jan-Mar 14	376,421		360,707	21.7%	22.6%
4th Q	Apr-Jun 14	130,464				
Total		\$ 1,664,632	\$	1,607,578	96.6%	92.2%
Variand	e from Budget		\$	73,410	4.8%	

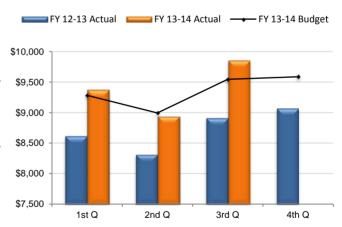


#### **Positive**

The City requires taxable business activities to be licensed, with the annual licensing fee amount varying by business type. Sales Tax License collections through the third quarter of FY 2013-14 were 96.6% of budget, compared to the historical average of 92.2%. Sales Tax Licenses contribute 0.9% of annual General Fund revenue. In terms of budget-to-actual variance, collections are 4.8% above the budgeted value.

# Intergovernmental

		FY 13-14 Adopted Budget		FY 13-14 Actual Revenue		% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 13	\$	9,282,683	\$	9,381,982	25.1%	24.8%
2nd Q	Oct-Dec 13		8,992,729		8,947,735	23.9%	24.0%
3rd Q	Jan-Mar 14		9,544,415		9,862,464	26.4%	25.5%
4th Q	Apr-Jun 14		9,586,673				
Total		\$	37,406,500	\$	28,192,180	75.4%	74.3%
Variance from Budget				\$	372.353	1.3%	



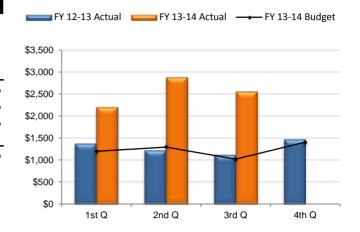
### **Positive**

Intergovernmental Revenue includes distributions of State Income Taxes, State Sales Taxes, and State Vehicle License Taxes. These revenues are distributed based on Tempe's share of the state urban population as determined by the U.S. Census. In total, these revenues constitute 21.3% of budgeted revenue for FY 2013-14, making this the second largest General Fund revenue source after Sales Taxes. Through the third quarter of FY 2013-14, actual collections are 75.4% of budget, compared to a historical average of 74.3%. When compared to the same time period of last fiscal year, cumulative collections through the third quarter are 9.1% higher. In terms of budget-to-actual variance, collections are 1.3%, or \$372,353 above the budgeted value, due to better than expected Vehicle License Taxes.



### **Building & Trades**

		FY 13-14 Adopted Budget	FY 13-14 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 13	\$ 1,198,433	\$ 2,204,607	44.9%	24.4%
2nd Q	Oct-Dec 13	1,291,843	2,888,141	58.8%	26.3%
3rd Q	Jan-Mar 14	1,018,395	2,564,398	52.2%	20.7%
4th Q	Apr-Jun 14	1,402,855			
Total		\$ 4,911,527	\$ 7,657,146	155.9%	71.4%
Variand	e from Budget		\$ 4,148,475	118.2%	



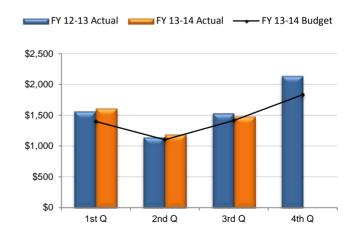
### **Positive**

Building and Trade revenues consist of Building Permit Fees, Plan Check Fees, and other miscellaneous engineering and permitting fees generated by development. These fees are charged to recover a portion of the cost of regulating development. Through the third quarter of FY 2013-14, actual collections are 155.9% of budget, compared to a historical average of 71.4%. In terms of budget-to-actual variance, collections are 118.3% above the budgeted estimate. The exceptional performance through the third quarter is due to the plan check fees for the Marina Heights project on Rio Salado. This project is expected to boost this revenue stream until FY 2014-15.



### **Cultural & Recreational**

		FY 13-14	ļ	FY 13-14	% of	% of
		Adopted		Actual	Budget	Budget
		Budget		Revenue	Collected	Hist
1st Q	Jul-Sep 13	\$ 1,399,08	37 \$	1,611,974	28.0%	24.3%
2nd Q	Oct-Dec 13	1,103,08	32	1,187,091	20.6%	19.2%
3rd Q	Jan-Mar 14	1,413,8	51	1,480,985	25.8%	24.6%
4th Q	Apr-Jun 14	1,832,6	10			
Total		\$ 5,748,63	30 \$	4,280,050	74.5%	68.1%
Variance from Budget			\$	364,030	9.3%	



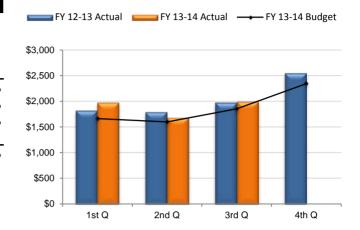
### **Positive**

Cultural and Recreational revenues include fees and charges to recover a portion of the costs of providing the City's cultural and recreational programs. The majority of this revenue source is generated from fees charged for the City's Kid Zone program. In total, Cultural and Recreational fees represent 3.3% of total budgeted General Fund revenue for FY 2013-14. Through the third quarter of FY 2013-14, Cultural and Recreational fee collections are 74.5% of budget, compared to the historical average of 68.1%, for a total variance of 6.4%. In terms of budget-to-actual variance, collections are 9.3% above the budgeted value.



### Fines, Fees, Forfeitures

		FY 13-14 Adopted Budget		FY 13-14 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 13	\$ 1,662,169	\$	1,976,600	26.5%	22.3%
2nd Q	Oct-Dec 13	1,595,939		1,680,230	22.5%	21.4%
3rd Q	Jan-Mar 14	1,853,256		1,995,250	26.8%	24.9%
4th Q	Apr-Jun 14	2,344,025				
Total		\$ 7,455,390	\$	5,652,081	75.8%	68.6%
Variand	e from Budget		\$	540,716	10.6%	



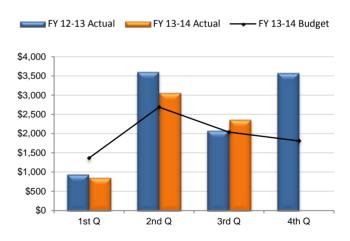
### **Positive**

Fines, Fees, and Forfeiture revenue derives from fines and other payments related to violations of state laws and local ordinances, including parking, traffic, and criminal enforcement activities. In total, Fines, Fees, and Forfeitures represent 4.3% of total budgeted General Fund revenue for FY 2013-14. Through the third quarter of FY 2013-14, 75.8% of budgeted revenues have been collected, compared to a historical average of 68.6%. In terms of budget-to-actual variance, this category is 10.6% above the expected value through the third quarter. While it is difficult to ascertain the precise historical pattern due to the timing of the discontinuation of the Photo Enforcement program, at this time this category appears to be following a positive collections trend.

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#### Other Revenues

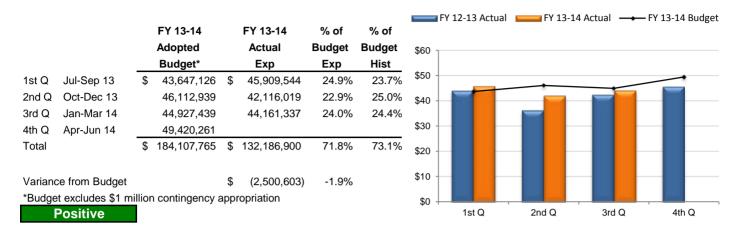
		FY 13-14 Adopted Budget	FY 13-14 Actual Revenue	% of Budget Collected	% of Budget Hist
1st Q	Jul-Sep 13	\$ 1,363,101	\$ 864,428	10.9%	17.3%
2nd Q	Oct-Dec 13	2,689,501	3,059,181	38.7%	34.0%
3rd Q	Jan-Mar 14	2,036,197	2,363,409	29.9%	25.8%
4th Q	Apr-Jun 14	1,810,750			
Total		\$ 7,899,550	\$ 6,287,017	79.6%	77.1%
Variano	e from Budget		\$ 198.217	3.3%	



### **Positive**

Other Revenues include collections from a variety of sources not otherwise accounted for in the major revenue categories. Primary components of Other Revenues are Interest Earnings, Land and Building Facility Rental, and SRP In-Lieu Payments. Through the third quarter of the fiscal year, collections of Other Revenue are 79.6% of the FY 2013-14 budget, compared to a historical tracking percentage of 77.1%. In terms of budget-to-actual variance, this category is 3.3% above the expected estimate for the third quarter. However, this increase is primarily due to an interfund transfer of \$1.0 million used to pay a special assessment.



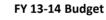


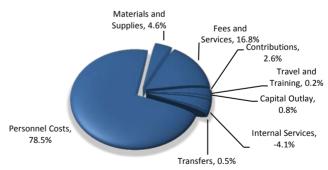
Through the third quarter of FY 13-14, General Fund expenditures are 71.8% of budget, compared with a historical percentage of 73.1%. In terms of budget-to-actual variance, General Fund expenditures are 1.9% below budget for the third quarter. Departmental quarterly expenditure tracking data can be found on pages 8 through 15 of this report.

# To Ten

### **General Fund Expenditures By Category**

	FY 13-14		% of
		Adopted	Adopted
Categories		Budget	Budget
Personnel Costs	\$	144,603,426	78.5%
Materials and Supplies		8,534,949	4.6%
Fees and Services		30,958,555	16.8%
Contributions		4,817,276	2.6%
Travel and Training		416,999	0.2%
Capital Outlay		1,426,180	0.8%
Internal Services		(7,534,040)	-4.1%
Transfers		884,420	0.5%
Total	\$	184,107,765	





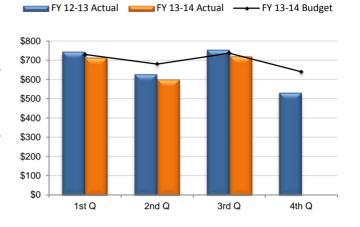


## **City Attorney's Office**

		FY 13-14 Adopted		FY 13-14 Actual		% of Budget	% of Budget
			Budget*		Expend*	Spent	Hist
1st Q	Jul-Sep 13	\$	729,677	\$	713,467	25.6%	26.2%
2nd Q	Oct-Dec 13		680,306		601,171	21.6%	24.4%
3rd Q	Jan-Mar 14		736,776		721,077	25.9%	26.4%
4th Q	Apr-Jun 14		640,352				
Total		\$	2,787,112	\$	2,035,714	73.0%	77.0%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (111,046) -5.2%



### **Positive**

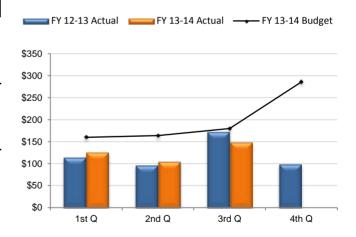
The City Attorney's Office spent 73.0% of its FY 13-14 budget through the third quarter, compared to a historical average of 77.0%. In terms of budget-to-actual variance, expenditures are 5.2% lower than budgeted for the third quarter.

# City Clerk's Office

		F	FY 13-14		FY 13-14	% of	% of
		A	Adopted		Actual	Budget	Budget
			Budget*	Expend*		Spent	Hist
1st Q	Jul-Sep 13	\$	159,816	\$	125,932	16.0%	20.3%
2nd Q	Oct-Dec 13		163,767		104,807	13.3%	20.8%
3rd Q	Jan-Mar 14		179,636		148,579	18.8%	22.8%
4th Q	Apr-Jun 14		285,990				
Total		\$	789,209	\$	379,318	48.1%	63.9%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (123,901) -24.6%



### **Positive**

The City Clerk's Office has spent 48.1% of its FY 13-14 budget through the third quarter, compared to a historical average of 63.9%. In terms of variance from budget in the third quarter, expenditures are \$123,901 or 24.6% below the expected amount.

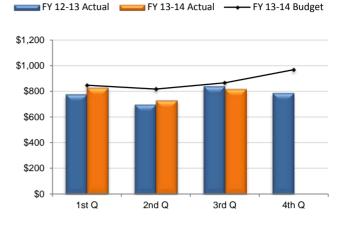


### **City Court**

		FY 13-14 Adopted		FY 13-14 Actual		% of Budget	% of Budget
		Budget*		Expend*		Exp	Hist
1st Q	Jul-Sep 13	\$	847,496	\$	827,779	23.7%	24.2%
2nd Q	Oct-Dec 13		817,273		728,301	20.8%	23.4%
3rd Q	Jan-Mar 14		866,354		817,737	23.4%	24.8%
4th Q	Apr-Jun 14		968,691				
Total		\$	3,499,814	\$	2,373,817	67.8%	72.4%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (157,306) -6.2%



### **Positive**

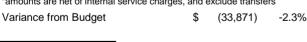
The City Court has spent 67.85% of its FY 13-14 budget through the third guarter, compared to the historical average of 72.4%. In terms of variance from budget in the third quarter, expenditures are \$157,306 or 6.2% below the expected amount.

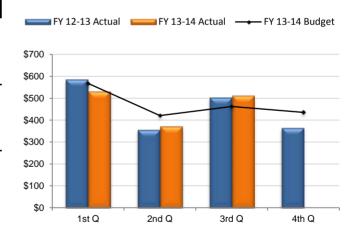
**Positive** 

### City Manager's Office

		ı	FY 13-14		FY 13-14	% of	% of
		-	Adopted		Actual	Budget	Budget
			Budget*		Expend*	Exp	Hist
1st Q	Jul-Sep 13	\$	567,737	\$	531,706	28.2%	30.1%
2nd Q	Oct-Dec 13		420,770		372,518	19.7%	22.3%
3rd Q	Jan-Mar 14		462,564		512,975	27.2%	24.5%
4th Q	Apr-Jun 14		435,475				
Total		\$	1,886,545	\$	1,417,199	75.1%	76.9%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers





The City Manager's Office has spent 75.1% of its FY 13-14 budget through the third quarter, compared to the historical average of 76.9%. In terms of variance from budget in the third quarter, expenditures are \$33,871 or 2.3% below the expected amount.

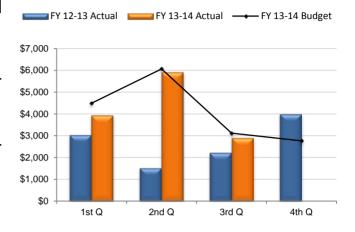


### Community Development

		FY 13-14 Adopted			FY 13-14 Actual	% of Budget	% of Budget
			Adopted Budget*		Exp*	Exp	Hist
1st Q	Jul-Sep 13	\$	4,489,509	\$	3,947,064	24.0%	27.3%
2nd Q	Oct-Dec 13		6,063,640		5,923,197	36.1%	36.9%
3rd Q	Jan-Mar 14		3,113,795		2,910,238	17.7%	19.0%
4th Q	Apr-Jun 14		2,759,476				
Total		\$	16,426,420	\$	12,780,499	77.8%	83.2%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (886,444) -6.5%



### **Positive**

The Community Development Department has spent 77.8% of its FY 13-14 budget through the third quarter, compared to the expected value of 83.2%. In terms of variance from budget, expenditures are \$886,444 or 6.5% below the expected amount.

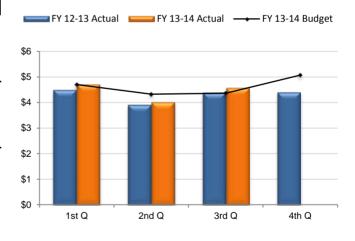
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### **Community Services**

		FY 13-14		FY 13-14	% of	% of
		Adopted		Actual	Budget	Budget
		 Budget*		Exp*	Exp	Hist
1st Q	Jul-Sep 13	\$ 4,703,026	\$	4,701,618	25.5%	25.5%
2nd Q	Oct-Dec 13	4,324,742		4,013,883	21.7%	23.4%
3rd Q	Jan-Mar 14	4,367,288		4,562,947	24.7%	23.6%
4th Q	Apr-Jun 14	5,073,432				
Total		\$ 18,468,488	\$	13,278,448	71.9%	72.5%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (116,608)



### **Positive**

The Community Services Department spent 71.9% of its FY 13-14 budget through the third quarter, compared to the historical average of 72.5%. In terms of variance from budget in the third quarter, expenditures are \$116,608 or 0.9% below the expected amount.

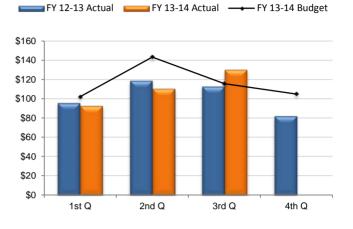


# **Diversity Office**

		FY 13-14 Adopted Budget*		FY 13-14 Actual Exp*		% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 13	\$	102,134	\$	92,651	19.9%	21.9%
2nd Q	Oct-Dec 13		143,382		110,521	23.7%	30.8%
3rd Q	Jan-Mar 14		115,743		130,152	27.9%	24.8%
4th Q	Apr-Jun 14		104,874				
Total		\$	466,133	\$	333,324	71.5%	77.5%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (27,935) -7.7%



### **Positive**

The Diversity Office spent 71.5% of its FY 13-14 budget through the third quarter, compared to a historical average of 77.5%. In terms of variance from budget in the third quarter, expenditures are \$27,935 or 7.7% below the expected amount.

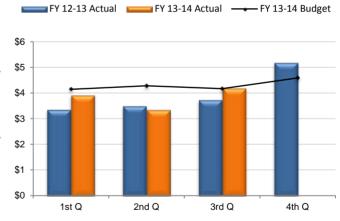
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### Finance and Technology

		FY 13-14		FY 13-14	% of	% of
			Adopted	Actual	Budget	Budget
			Budget*	Exp*	Exp	Hist
1st Q	Jul-Sep 13	\$	4,144,132	\$ 3,922,244	22.8%	24.1%
2nd Q	Oct-Dec 13		4,280,779	3,348,764	19.5%	24.9%
3rd Q	Jan-Mar 14		4,170,727	4,196,076	24.4%	24.3%
4th Q	Apr-Jun 14		4,587,806			
Total		\$	17,183,445	\$ 11,467,083	66.7%	73.3%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (1,128,555) -9.0%



### **Positive**

The Finance and Technology Department has spent 66.7% of its FY 13-14 budget through the third quarter, compared with a historical average of 73.3%. In terms of variance from budget through the third quarter, expenditures are \$1,128,555 or 9.0% below the expected amount.

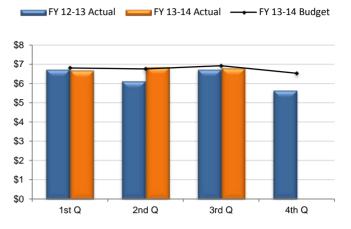


### **Fire**

		FY 13-14 Adopted Budget*			FY 13-14 Actual Exp*	% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 13	\$	6,811,117	\$	6,683,283	24.7%	25.2%
2nd Q	Oct-Dec 13	Ψ	6,759,738	Ψ	6,854,221	25.4%	25.0%
3rd Q	Jan-Mar 14		6,926,623		6,798,838	25.2%	25.6%
4th Q	Apr-Jun 14		6,535,014				
Total		\$	27,032,492	\$	20,336,343	75.2%	75.8%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (161,135) -0.8%



### **Positive**

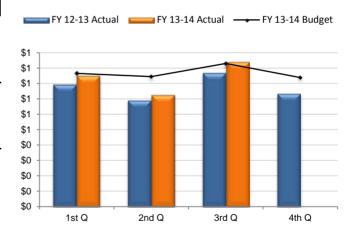
The Fire Medical Rescue Department has spent 75.2% of its FY 13-14 budget through the third quarter, compared with a historical percentage of 75.8%. In terms of variance from budget through the third quarter, expenditures are \$161,135 or 0.8% below the expected amount.

# **Human Resources**

		FY 13-14 Adopted Budget*		FY 13-14 Actual Exp*		% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 13	\$	865,988	\$	852,247	24.5%	24.9%
2nd Q	Oct-Dec 13		844,293		727,082	20.9%	24.3%
3rd Q	Jan-Mar 14		929,831		942,532	27.1%	26.7%
4th Q	Apr-Jun 14		838,647				
Total		\$	3,478,758	\$	2,521,862	72.5%	75.9%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (118,250)



### **Positive**

The Human Resources Department has spent 72.5% of its FY 13-14 budget through the third quarter, compared with a historical average of 75.9%. In terms of variance from budget through the third quarter, expenditures are \$118,250 or 4.5% below the expected amount.

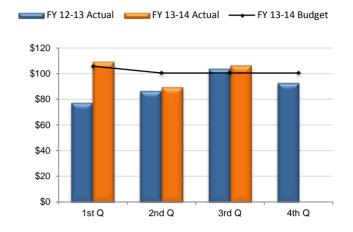


### **Internal Audit Office**

		FY 13-14		FY 13-14		% of	% of
		Α	dopted		Actual	Budget	Budget
			Budget*		Expend*	Exp	Hist
1st Q	Jul-Sep 13	\$	105,849	\$	109,267	26.8%	26.0%
2nd Q	Oct-Dec 13		100,511		89,389	21.9%	24.7%
3rd Q	Jan-Mar 14		100,511		106,418	26.1%	24.7%
4th Q	Apr-Jun 14		100,511				
Total		\$	407,383	\$	305,074	74.9%	75.4%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (1,798) -0.6%



### **Positive**

The Internal Audit Office has spent 74.9% of its FY 13-14 budget through the end of the third quarter, compared to the historical pattern of 75.4% during this period. In terms of variance from budget in the third quarter, expenditures are \$1,798 or 0.6% below the expected amount.

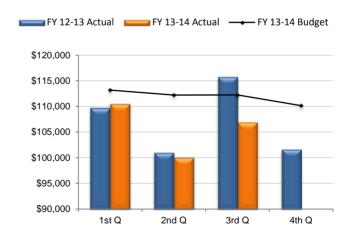


# **Mayor and Council**

		F	Y 13-14	F	FY 13-14	% of	% of
		A	dopted		Actual	Budget	Budget
			Budget*	E	Expend*	Exp	Hist
1st Q	Jul-Sep 13	\$	113,184	\$	110,533	24.7%	25.3%
2nd Q	Oct-Dec 13		112,228		100,093	22.4%	25.1%
3rd Q	Jan-Mar 14		112,249		106,973	23.9%	25.1%
4th Q	Apr-Jun 14		110,148				
Total		\$	447,810	\$	317,599	70.9%	75.5%

<sup>\*</sup>amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (20,063) -5.9%



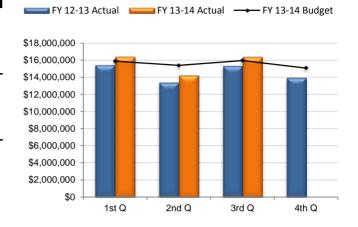
### **Positive**

The Mayor and Council has spent 70.9% of its FY 13-14 budget through the third quarter, compared with a historical average of 75.5%. In terms of variance from budget in the third quarter, expenditures are \$20,063 or 5.9% below the expected amount.



### **Police**

			FY 13-14 Adopted Budget*		FY 13-14 Actual Expend*	% of Budget Exp	% of Budget Hist
1st Q	Jul-Sep 13	\$	15,879,879	\$	16,435,327	26.4%	25.5%
2nd Q	Oct-Dec 13		15,400,784		14,251,669	22.9%	24.7%
3rd Q	Jan-Mar 14		15,961,139		16,419,469	26.3%	25.6%
4th Q	Apr-Jun 14		15,076,295				
Total		\$	62,318,096	\$	47,106,464	75.6%	75.8%
*amounts	are net of internal	ser	vice charges, a	nd e	exclude transfers	5	
Variance from Budget					(135,337)	-0.3%	

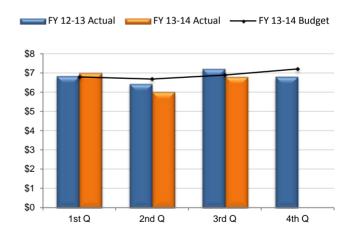


### **Positive**

The Police Department has spent 75.6% of its FY 13-14 budget through the third quarter, compared to a historical average of 75.8%. In terms of variance from budget through the third quarter, expenditures are \$135,337 or 0.3% below the expected amount.

# **Public Works**

			FY 13-14 Adopted		FY 13-14 Actual	% of Budget	% of Budget
			Budget*		Expend*	Exp	Hist
1st Q	Jul-Sep 13	\$	6,794,127	\$	7,000,828	25.4%	24.6%
2nd Q	Oct-Dec 13		6,686,251		6,010,431	21.8%	24.2%
3rd Q	Jan-Mar 14		6,891,598		6,787,729	24.6%	25.0%
4th Q	Apr-Jun 14		7,203,268				
Total		\$	27,575,244	\$	19,798,988	71.8%	73.8%
*amounts are net of internal service charges, and exclude transfers							
Variance from Budget					(572,989)	-2.8%	



### **Positive**

The Public Works Department has spent 71.8% of its FY 13-14 General Fund budget through the third quarter, compared with a historical average of 73.8%. In terms of variance from budget through the third quarter, expenditures are \$572,989 or 2.8% below the expected amount.

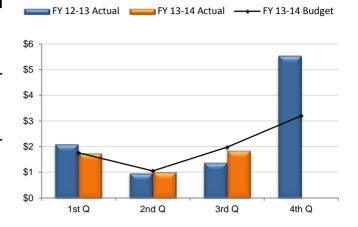


### Non-Departmental

		FY 13-14 Adopted	FY 13-14 Actual	% of Budget	% of Budget
		Budget*	Expend*	Exp	Hist
1st Q	Jul-Sep 13	\$ 1,759,269	\$ 1,737,087	21.7%	22.0%
2nd Q	Oct-Dec 13	1,053,978	1,012,407	12.7%	13.2%
3rd Q	Jan-Mar 14	1,973,869	1,841,224	23.0%	24.7%
4th Q	Apr-Jun 14	3,203,321			
Total		\$ 7,990,436	\$ 4,590,717	57.5%	59.9%

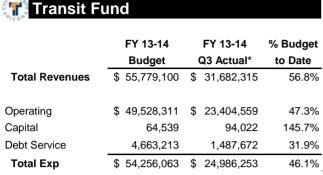
 $<sup>\</sup>ensuremath{^{\star}}$  amounts are net of internal service charges, and exclude transfers

Variance from Budget \$ (196,398) -4.1%



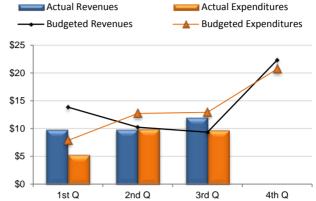
### **Positive**

The Non-Departmental category of the budget includes items that do not directly relate to the operations of any one of the City's operating departments. Some examples of such expenditures include the payment of the Tempe Convention and Visitors Bureau's portion of the Bed Tax, the operating budget and agency funding allocations to the Tempe Community Council, and football bowl sponsorship. Through the third quarter of FY 2013-14 Non-Departmental expenditures are 57.5% of budget compared to the historical pattern of 59.9%. In terms of variance from budget in the third quarter, expenditures are \$196,398 below the historical average.



1,523,037 \$

6,696,062



#### **Positive**

Net Rev/Exp

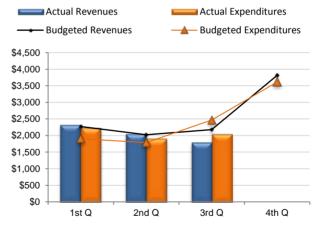
The Transit Fund accounts for the receipt of the Mass Transit Tax, a 0.5% tax on sales. Fund resources are dedicated to transit system planning, design, and operations, community outreach, and debt service. Through the end of the third quarter, there is an operating surplus in the Transit Fund of \$6.7 million. Transit Fund revenue is at 56.8% of budget which is slightly behind the historical tracking percentage of 59.9%, due to the timing of payments from the Regional Public Transportation Authority. Expenditures are 46.1% of budget compared to the recent historical tracking percentage of 61.8%.

### Highway User Revenue Fund

	FY 13-14 Budget		FY 13-14 Q3 Actual*	% Budget to Date
Revenues	\$ 9,193,972	\$	5,683,772	61.8%
Transfers In	1,096,000		1,096,000	100.0%
<b>Total Revenues</b>	\$ 10,289,972	\$	6,779,772	65.9%
Operating	\$ 9,155,344	\$	6,126,796	66.9%
Capital	607,400		66,556	11.0%
Transfers Out	3,304		3,304	100.0%
Total Exp	\$ 9,766,048	\$	6,196,656	63.5%

523,924

583,116



\*amounts exclude encumbrances

\$

#### **Positive**

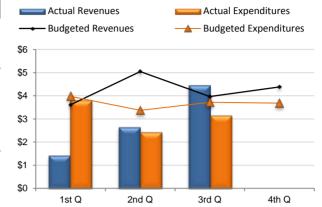
Net Rev/Exp

The Highway User Revenue Fund (HURF) accounts for the receipt of Highway User Revenue fund distributions from the state. These revenues are derived largely from fuel taxes and vehicle registration fees, and are allocated based on Tempe's share of state population. HURF resources are dedicated to Street and Traffic Operations, Maintenance, and Construction activities in the City. Revenues are 65.9% of budget, compared with 62.9% historically, while expenditures are 63.5% of budget, compared to the three year historical trend of 63.0%.

<sup>\*</sup>amounts exclude transfers out and encumbrances

# CDBG/Section 8 Funds

	FY 13-14 Budget		FY 13-14 Q3 Actual*	% Budget to Date
<b>Total Revenues</b>	\$	14,741,113	\$ 8,563,151	58.1%
Operating	\$	14,080,405	\$ 8,872,601	63.0%
Capital		31,000	-	0.0%
Debt Service		629,708	505,398	80.3%
Total Exp	\$	14,741,113	\$ 9,377,999	63.6%
Net Rev/Exp	\$	-	\$ (814,848)	

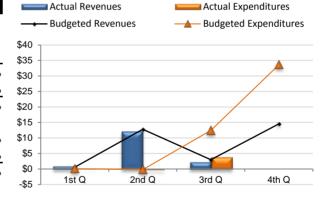


#### **Positive**

The Community Development Block Grant (CDBG) and Section 8 Funds are established to account for the receipt and expenditure of federal grants for redevelopment and rental subsidies for low income residents. Revenues through the third quarter total 58.1% of the FY 13-14 budget, compared to the historical percentage of 68.7%. Expenditures through the third quarter total 63.6% of the FY 13-14 budget, compared to the historical percentage of 75.0%. The net effect on fund status through the third quarter is an operating deficit that is larger than the historical pattern, though this is largely due to the timing of grant revenues.

# Debt Service Fund

	FY 13-14 Budget	(	FY 13-14 Q3 Actual*	% Budget to Date
Revenues	\$ 24,770,246	\$	15,047,860	60.7%
Transfers In	 6,129,245		559,713	9.1%
Total Revenues	\$ 30,899,491	\$	15,607,573	50.5%
Debt Service	\$ 37,846,463	\$	2,491,054	6.6%
Transfers Out	 8,085,285		1,003,881	12.4%
Total Exp	\$ 45,931,748	\$	3,494,935	7.6%



### **Positive**

The Debt Service Fund accounts for the receipt of secondary Property Taxes to be used for payment of debt service on the City's tax supported debt. Actual revenues and expenditures through the third quarter are in line with historical budget comparisons and within budgeted parameters.

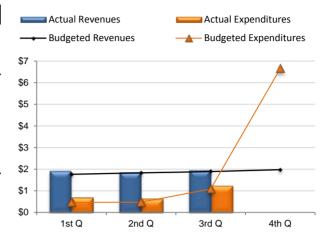
<sup>\*</sup>amounts exclude encumbrances

**Net Rev/Exp** \$ (15,032,257) \$ 12,112,638 \*amounts exclude encumbrances and impact of bond refunding



### **Performing Arts Fund**

		FY 13-14 Budget		FY 13-14 Q3 Actual*	% Budget to Date
<b>Total Revenues</b>	\$	7,446,946	\$	5,716,153	76.8%
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Operating	\$	2,734,835	\$	2,011,119	73.5%
Capital		-		704	-100.0%
Debt Service		5,925,750		591,145	10.0%
Transfers Out		-		-	0.0%
Total Exp	\$	8,660,585	\$	2,602,968	30.1%
Net Rev/Exp	\$	(1 213 639)	\$	3 113 185	



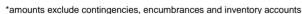
#### Watch

The Performing Arts Fund accounts for the receipt of the 0.1% Performing Arts Sales Tax, which is used to fund operating and debt service expenses associated with the Tempe Center for the Arts. Revenues through the third quarter of FY 13-14 are 76.8% of budget, compared to the historical tracking percentage of 73.5%. Total expenditures are 30.1% of budget; compared to the historical percentage of 23.1%. The increase in spending compared to the historical pattern is attributable to accelerated purchases of materials and supplies, and payment of fees for services.

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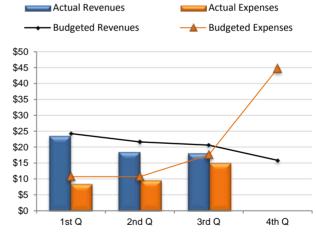
### Water/ Wastewater Fund

	FY 13-14		FY 13-14	% Budget	
		Budget	Q3 Actual*	to Date	
Revenues	\$	77,167,160	\$ 60,178,514	78.0%	
Transfers In		5,156,086	-	0.0%	
<b>Total Revenues</b>	\$	82,323,246	\$ 60,178,514	73.1%	
Operating	\$	42,347,741	\$ 26,040,586	61.5%	
Capital		715,560	415,170	58.0%	
Debt Service		35,105,040	6,179,531	17.6%	
Transfers Out		5,602,772	371,686	6.6%	
<b>Total Expenses</b>	\$	82,709,284	\$ 33,006,973	39.9%	



\$

(386,038) \$ 27,171,541



#### **Positive**

Net Rev/Exp

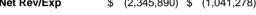
The Water/Wastewater Fund is a self-supporting enterprise fund used to account for all water and wastewater treatment operations in the City. Total revenues through the third quarter of FY 13-14 are 73.1% of budget compared to the historical average of 80.8%. Total expenses through the third quarter are 39.9% of budget compared to 46.6% historically. The adopted annual budget includes a \$1.5 million planned drawdown of fund balance; through the third quarter, the fund posted a \$27.2 million operating surplus. This is the result of the timing of debt service payments and payments for regional wastewater services, which occur in the fourth quarter.

<sup>\*</sup>amounts exclude encumbrances



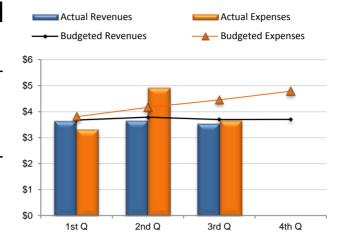
## Solid Waste Fund

	FY 13-14 Budget	(	FY 13-14 Q3 Actual*	% Budget
Total Revenues	\$ 14,864,052		10,841,553	72.9%
Operating	\$ 13,806,909	\$	9,864,272	71.4%
Capital	3,399,609		2,015,135	59.3%
Transfers Out	3,424		3,424	100.0%
Total Expenses	\$ 17,209,942	\$	11,882,831	69.0%
Net Rev/Exp	\$ (2.345.890)	\$	(1.041.278)	



<sup>\*</sup>amounts exclude transfers out and encumbrances

#### **Positive**

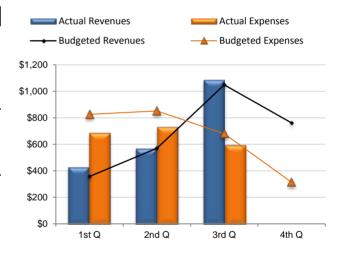


The Solid Waste Fund is a self-supporting enterprise fund intended to recover all operating, maintenance, and capital costs of providing residential and commercial solid waste services. Total revenues through the third quarter of FY 13-14 are 72.9% of budget compared to 75.1% historically. Total expenses through the third quarter are 69.0% of budget compared to 72.2% historically. The adopted budget includes a \$2.3 million operating deficit: through the third guarter, the operating deficit is \$1.0 million.

### **Golf Fund**

	FY 13-14		FY 13-14	% Budget
	Budget	C	Q3 Actual*	to Date
Revenues	\$ 2,662,621	\$	2,011,669	75.6%
Transfers In	74,000		74,000	100.0%
<b>Total Revenues</b>	\$ 2,736,621	\$	2,085,669	76.2%
Operating	\$ 2,488,246	\$	1,852,473	74.4%
Capital	181,636		161,535	88.9%
Total Expenses	\$ 2,669,882	\$	2,014,008	75.4%
Net Rev/Exp	\$ 66.739	\$	71.660	



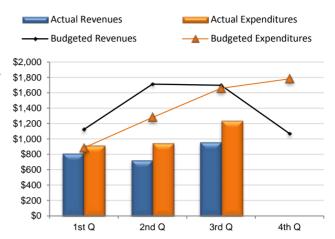


The Golf Fund is a self-supporting enterprise fund that provides for operation, maintenance, and debt service costs associated with two municipal golf courses. Total revenues through the third quarter of FY 13-14 are 76.2% of budget compared to 72.2% historically. Total expenses through the third quarter are 75.4% of budget compared to the historical tracking percentage of 88.3%. The adopted budget projects a \$66.7 thousand operating surplus; through the third quarter, the fund had an operating surplus of \$71.7 thousand. This is due primarily to the seasonality of the revenue stream.

# Police Dept-RICO & Grants

	F	FY 13-14	ı	FY 13-14	% Budget
		Budget	Q	3 Actual*	to Date
Total Revenues	\$	4,983,532	\$	2,494,926	50.1%
Total Expenses	\$	4,983,532	\$	3,104,196	62.3%
Net Rev/Exp	\$	-	\$	(609,270)	

<sup>\*</sup>amounts exclude encumbrances and contingency appropriations



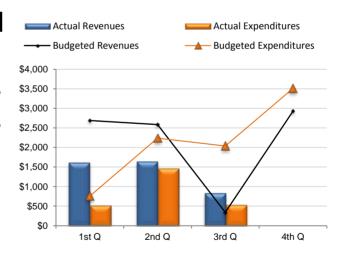
### **Positive**

The Police Dept-RICO & Grants Fund accounts for the receipt and expenditure of grants, donations, asset forfeitures, and tow hearing fines associated with Police Department activities. Revenues through the third quarter total 50.1% of the FY 13-14 budget, compared to the historical percentage of 80.9%. Expenditures through the third quarter total 62.3% of the FY 13-14 budget, compared to the historical percentage of 68.2%. The net effect on fund status through the third quarter is an operating deficit that is larger than the historical pattern, though this is largely due to the timing of grant revenues which typically occur on a reimbursement basis.

### Governmental Grants or Donations

	FY 13-14 Budget	FY 13-14 Q3 Actual*	% Budget
Total Revenues	\$ 6,704,834	\$ 4,091,687	61.0%
Total Expenses	\$ 6,704,834	\$ 2,529,043	37.7%
Net Rev/Exp	\$ -	\$ 1,562,643	

<sup>\*</sup>amounts exclude encumbrances and contingency appropriations



### Positive

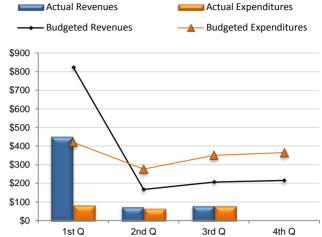
The Governmental Grants or Donations Fund accounts for the receipt and expenditure of grants, donations, and other miscellaneous revenues related with general governmental activities. Revenues through the third quarter total 61.0% of the FY 13-14 budget, compared to the historical percentage of 65.7%. Expenditures through the third quarter total 37.7% of the FY 13-14 budget, compared to the historical percentage of 58.9%. The large operating surplus through the third quarter is mostly due to the carry forward of the prior year's grant revenues, which will be expended during the remainder of the year according to the provisions of the applicable grant agreements.

# Court Enhancement Fund

	FY 13-14		FY 13-14		% Budget
	Budget		Q3 Actual*		to Date
Total Revenues	\$ 1,21	1,301	\$	606,967	50.1%
Total Expenditures	\$ 1,21	1,301	\$	226,517	18.7%
Net Rev/Exp	\$	-	\$	380,450	

<sup>\*</sup>amounts exclude encumbrances and contingency appropriations

**Positive** 



The Court Enhancement Fund is established to account for fine, fee and forfeiture revenues dedicated for City Court purposes pursuant to state statute and city code. Revenues through the third quarter total 50.1% of the FY 13-14 budget, compared to the historical percentage of 84.8%. Expenditures through the third quarter total 18.7% of the FY 13-14 budget, compared to the historical percentage of 74.2%. Both revenues and expenditures are below their expected levels based on historical patterns, however the shortfalls are equivalent, resulting in minimal impact on the status of the fund.